## Salsa:

The Three Pillars of Sustainability are Economy, Environment, and Society. Economic factors might be (but are not limited to): jobs, work environment, profitability, human hours, prospects for growth, prospects for success into the future (long-term economic viability). Environmental factors might be (but are not limited to): air quality, water quality, impact on biodiversity, wildlife preservation, nature conservation. Societal factors might be (but are not limited to): diverse populations, equal oportunity, exploitation of labor, impact on people's health and well-being, lifestyle implications.

Use the information provided in your salsa Narrative to evaluate the sustainability of your salsa brand.

Rate each variable on a scale of 0 to 6 as follows:

6-Meets all of the criteria

5-Meets nearly all of the criteria

4-Meets most of the criteria

3-Meets some of the criteria

2-Meets few of the criteria

1-Meets almost none of the criteria

0-Meets absolutely none of the criteria

Calculate the average score of the four variables in each category, chart your Sustainability Score, and create a Triangle Graph.

| Economy                                                                                                                                                                                                                                                                                                                   |                 |       |  |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|-------|--|
| Criteria                                                                                                                                                                                                                                                                                                                  | Supporting Data | Score |  |
| The company is profitable. For a 6, this company should be one of the best sellers in the market and has the potential to keep up its success.                                                                                                                                                                            |                 |       |  |
| This company shares their monetary success<br>with the employees. For a 6, when this compa-<br>ny is successful, all the farmers, manufacturers,<br>laborers share in the benefits and profits of the<br>success.                                                                                                         |                 |       |  |
| This company's economic success benefits the<br>local community. Statistically speaking, less<br>money from the sales of global businesses gets<br>filtered back into the local economy. For a 6, this<br>company would have to buy ingredients locally,<br>sell their product locally, and employ only local<br>workers. |                 |       |  |
|                                                                                                                                                                                                                                                                                                                           | Average Score   |       |  |

| Environment                                                                                                                                                                                                                                                                                                                               |                 |       |  |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|-------|--|
| Criteria                                                                                                                                                                                                                                                                                                                                  | Supporting Data | Score |  |
| Carbon Neutrality: Examine transportation dis-<br>tances in order to infer carbon emissions. Great-<br>er transportation distances are likely to lead to<br>greater carbon emissions. For a 6, the company<br>should be Carbon Neutral.                                                                                                   |                 |       |  |
| No harmful effects on water quality. Examine the pesticide and chemical use involved in making this product in order to infer the impact on water quality. For a 6, the company would not use any pesticides, chemicals, or synthetic fertilizers.                                                                                        |                 |       |  |
| Producing this salsa does not negatively impact<br>land use. For this criteria, look at the waste<br>stream. Land-fills require that natural/wildlife<br>areas be transformed into a storage area for gar-<br>bage. For a 6, the packaging is composted (not<br>land- filled) and there is minimal waste involved<br>with the production. |                 |       |  |
| ·                                                                                                                                                                                                                                                                                                                                         | Average Score   |       |  |
| S                                                                                                                                                                                                                                                                                                                                         | ociety          |       |  |
| Criteria                                                                                                                                                                                                                                                                                                                                  | Supporting Data | Score |  |

| Criteria                                                                                                                                                                                                                                                                                                                                          | Supporting Data | Score |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|-------|
| All the workers involved in producing this salsa<br>are paid a living wage and have a comfortable<br>work environment. For a 6 rating, all the farmers,<br>manufacturers, producers, suppliers are paid fair-<br>ly for their work and are not exposed to harmful<br>chemicals during work.                                                       |                 |       |
| This product is accessible to the consumer (not<br>overly expensive) and does not negatively impact<br>the health and well-being of the consumer. For<br>a 6, this product would be inexpensive, widely<br>accessible, and healthy to eat (ie. Not high in fats<br>and artificial ingredients).                                                   |                 |       |
| All the employees and laborers involved in mak-<br>ing this salsa are seen as valued parts of this<br>company and are in no way disposable and the<br>community is seen as a valued part of the com-<br>pany. For a 6, this company treats the employ-<br>ees as part of their family and is concerned and<br>involved in the community at large. |                 |       |
| Average Score                                                                                                                                                                                                                                                                                                                                     |                 |       |

